

REP: TEL# 703 528 7800 FAX# 703 528 7880
CREDIT ADVISORY: AGENCY CREDIT RISK !!
ORDER WORKSHEET HARRIS REPORT FROM REP
CHANGES OCT26/12 15.45
*** WFTV-TV ***

REP. # _____ OFF. # 6556 SALESMAN # _____

BUYER NAME STEVE HAZELTON

SALES PRSN WA- JOE KNAUEH

	CLASS: NATL.	LOCAL	REGIONAL
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			
22			
23			
24			
25			
26			
27			
28			
29			
30			
31			
32			
33			
34			
35			
36			
37			
38			
39			
40			
41			
42			
43			
44			
45			
46			
47			
48			
49			
50			
51			
52			
53			
54			
55			
56			
57			
58			
59			
60			
61			
62			
63			
64			
65			
66			
67			
68			
69			
70			
71			
72			
73			
74			
75			
76			
77			
78			
79			
80			
81			
82			
83			
84			
85			
86			
87			
88			
89			
90			
91			
92			
93			
94			
95			
96			
97			
98			
99			
100			

CLASS: NATL.

ICE)

1

DATE OCT26/12 15.45

STRA-

RPOF 3 PAC— PENA, SANTIAGO, SMITH

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:LINE#	:	:	:	:	:	:	: DATE	: DATE	: /WK	: INVT	:	:SPTS
4	S		1100P-1130P	30		\$2,000.00	11/2	11/3	0		F-SA	0
PROGRAM : NEWS												
CON COM1 : 1X PER DAY												
11	A		1100P-1135P	30		\$2,000.00	11/1	11/2	2		TH-F	2
PROGRAM : NEWS												
ORD COM1 : TP AND NEWS RUNS LATE FRIDAY DUE TO COLLEGE FBALL												
THIS IS A MAKE-GOOD FOR NOV2 ON LINE-4 FOR 2 SPOTS/WK												
STATION MAKEGOOD OFFERS:												
M1	OK'D		BUY#4			MISSED:F-SA/1100P-1130P		NOV2(2/WK)	30S	\$2,000.00	(OCT26/12)	
						OFFER:TH-F/1100P-1135P		NOV1(2/WK)	30S	\$2,000.00	PLS ADVISE.	
CMT:TP AND NEWS RUNS LATE FRIDAY DUE TO COLLEGE FBALL												

REP HEADLINE# 6398469 TRF# 339034 REP: TEL# 703 528 7800 FAX# 703 528 7880

\$\$\$ UNAPPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !! OCT26/12 15.45

ORDER WORKSHEET HARRIS REPORT FROM REP *** WFTV-TV ***

CHANGES

LINE#	REP	CD	TIME PERIOD	LGTH	SEC	RATE	START DATE	END DATE	SPTS /WK	WEEK INVT	DAYS	TOTL SPTS
:	:	:	:	:	:	:	:	:	:	:	:	:
:	:	:	:	:	:	:	:	:	:	:	:	:
CONTRACT TOTAL												48375.00
TOTAL SPOTS												26

MARKET TOTALS \$48,375 WFTV 100% WKMG 0% WESH 0% WOFL 0% WKCF 0% WRBW 0% CABL 0%

WOPX 0% WRDQ 0% EFTV 0%

SVC- NSI DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME

P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE